STATEMENT OF FINANCIAL RESULTS FOR THE QUARTER AND
THE YEAR ENDED $31-03-2012$ ( in Lakhs)

|  | Particulars | Unaudited for Quarter ended |  |  | Audited for Year ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| No. |  | 31-03-2012 | 31-12-2011 | 31-03-2011 | 31-03-2012 | 31-03-2011 |
|  | Income from operations: |  |  |  |  |  |
|  | a) Net sales/income from operations (Net of excise duty) | 7807.04 | 9725.06 | 10158.11 | 38786.11 | 37788.23 |
|  | b) Other operating income | 63.84 | 114.76 | 173.76 | 360.82 | 507.95 |
|  | Total income from operations (net) | 7870.88 | 9839.82 | 10331.87 | 39146.93 | 38296.18 |
| 2. | Expenses: |  |  |  |  |  |
|  | a) Cost of materials consumed b) Purchases of stock-in-trade | 5191.34 | 7147.06 | 8223.15 | 27766.06 | 28053.70 |
|  | c) Changes in inventories of finished | (301.42) | (144.29) | (401.20) | 189.89 | (1100.18) |
|  | goods, work-in-progress and stock-in--trade |  |  |  |  |  |
|  | d) Employees benefits expenses | 457.06 | 478.24 | 414.43 | 1779.29 | 1741.91 |
|  | e) Depreciation and amortisation expenses | 210.34 | 225.96 | 169.48 | 888.22 | 682.48 |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  | 6164.39 |
|  | Total expenses | 7301.14 | 9467.75 | 9991.72 | 37188.23 | 35542.30 |
|  | Profit from operations - before other | 569.74 | 372.07 | 340.15 | 1958.70 | 2753.88 |
|  | income, finance costs and exceptional items (1-2) |  |  |  |  |  |
|  | Otherincome | 121.53 | 16.33 | 142.80 | 258.43 | 364.06 |
|  | Profit from ordinary activities - before | 691.27 | 388.40 | 482.95 | 2217.13 | 3117.94 |
|  | finance costand exceptional items (3+4) |  |  |  |  |  |
|  | Finance costs | 105.27 | 85.60 | 93.19 | 356.71 | 272.61 |
|  | Profit from ordinary activites - after | 586.00 | 302.80 | 389.76 | 1860.42 | 2845.33 |
|  | finance costs but before exceptional |  |  |  |  |  |
|  | items (5-6) |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  | Profit from ordinary activites before $\operatorname{Tax}(7-8)$ | 586.00 | 302.80 | 389.76 | 1860.42 | 2845.33 |
| 0. | Tax expenses | 192.95 | 101.86 | 80.59 | 610.05 | 916.53 |
| 1. | Net Profit from ordinary activites after | 393.05 | 200.94 | 309.17 | 1250.37 | 1928.80 |
|  | $\operatorname{Tax}(9-10)$ |  |  |  |  |  |
| 2. | Extraordinary items (net of tax) |  |  |  |  |  |
|  | Net Profit for the period after Taxes | 393.05 | 200.94 | 309.17 | 1250.37 | 1928.80 |
| 4. | Paid-up equity share capital | 888.12 | 888.12 | 444.06 | 888.12 | 444.0 |
|  | (Face Value of $\mathrm{F}^{10}$--each) |  |  |  |  |  |
| 5.6. | Reserve excluding Revaluation Reserves |  |  |  | 11858.91 |  |
|  | Earnings per share [ before and after extraordinary items (of ₹ $10 /-$ each) | 4.43 | 2.26 | 6.96 | 14.08 | 21.87 |



SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED FOR THE QUARTED AND

| Particulars | Unaudited for Quarter ended |  |  | Audited for Year ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 31-03-2012 | 31-12-2011 | 31-03-2011 | 31-03-2012 | 31-03-2011 |
| Segment Revenue |  |  |  |  |  |
| Chemicals | 6460.37 | 7432.24 | 5369.55 | 28949.48 | 28617.79 |
| Soap | 3253.98 | 6033.65 | 5916.31 | 22859.30 | 22446.08 |
| Power Generation | 521.70 | 388.33 | 337.02 | 1909.85 | 1770.14 |
| Total | 10236.05 | 13854.22 | 11622.88 | 53718.63 | 52834.01 |
| Inter Segment Revenue | (2365.17) | (4014.40) | (1291.01) | (14571.70) | (14537.83) |
| Net Sales / Income from Operations Segment Results | 7870.88 | 9839.82 | 10331.87 | 39146.93 | 38296.18 |
| Chemicals | 435.53 | 640.98 | 263.66 | 2000.43 | 2300.24 |
| Soap | 467.07 | 53.91 | 324.49 | 882.57 | 1383.02 |
| Power Generation | (189.13) | (153.11) | (101.67) | (178.27) | (92.94) |
| Total | 713.47 | 541.78 | 486.48 | 2704.73 | 3590.32 |
| Interest income | 20.68 | 16.34 | 38.85 | 63.17 | 79.90 |
| Other unallocable expenditure | (42.88) | (169.72) | (42.38) | (550.77) | (552.28) |
| Net off unallocable income Interest expenses |  |  |  |  |  |
| Interest expenses | (105.27) | (85.60) | (93.19) | (356.71) | (272.61) |
| Total Profit before Tax Capital Employed | 586.00 | 302.80 | 389.76 | 1860.42 | 2845.33 |
| (Segment Assets - Segment Liabilies) |  |  |  |  |  |
| Chemicals | 8589.73 | 7952.21 | 7124.79 | 8589.73 | 7124.79 |
| Soap | 4485.44 | 4562.07 | 5815.98 | 4485.44 | 5815.98 |
| Power Generation | 3870.23 | 3934.25 | 4317.08 | 3870.23 | 4317.08 |
| Others | (4198.33) | (3161.32) | (5245.05) | (4198.33) | (5245.05) |
| Total | 12747.07 | 13287.21 | 12012.80 | 12747.07 | 12012.80 |

Total
eviewed by the Audit Committee and approved by
The above financial results were reviewed by the Audit Committee and approved
the Board of Directors t tits Meeting held on 2 2 th May, 2012 .
The Board recommended a dividend of Rs. 5 /- per share of R. 10 --each for the year $20111-12$ on the enhanced equity share capital due to issue of bonus shares th $1: 11$ during the
year. for the approval of sharenolders as compared to Rs. 8 -per shar in year, tor the approval of shareholders as compared to Rs. 8/-per share in theprevious
No reserves has been created by revaluation.
3. No reserves has been created by revaluation.
requirements of Revised Schedule-vl.

Managing Director

