| Quarter ended |  | Particulars | Year ended |  |
| :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & \text { 31-03-2011 } \\ & \text { (Unaudited) } \end{aligned}$ | 31-03-2010 <br> (Unaudited) |  | $\begin{array}{\|c\|} \hline 31-03-2011 \\ \text { (Audited) } \end{array}$ | $\begin{array}{\|c} 31-03-2010 \\ \text { (Audited) } \end{array}$ |
| 10158.11 | 7489.15 | Net Sales/Income from Operations | 37744.87 | 29635.06 |
| 173.76 | 171.88 | OtherOperating Income | 507.95 | 531.15 |
| 10331.87 | 7661.03 | 1. Total Income | 38252.82 | 30166.21 |
| (401.20) | 119.83 | (Increase) / Decrease in stock in trade / WIP | (1100.18) | (723.97) |
| 8223.15 | 4835.82 | Consumption of Raw Materials | 28053.70 | 20147.23 |
| -- | -- | Purchase of Traded Goods | -- | -- |
| 387.27 | 274.31 | Employees' Cost | 1664.10 | 1193.92 |
| 169.48 | 135.20 | Depreciation | 682.48 | 510.86 |
| 1613.02 | 1862.97 | Other Expenditure | 6208.49 | 6119.49 |
| 9991.72 | 7228.13 | 2. Total Expenditure | 35508.59 | 27247.53 |
| 340.15 | 432.90 | 3. Profit from Operations before Other Income, Interest \& Exceptional Items (1-2) | 2744.23 | 2918.68 |
| 142.80 | 170.48 | 4. OtherIncome | 364.06 | 343.58 |
| 482.95 | 603.38 | 5. Profit before Interest \& Exceptional Items (3+4) | 3108.29 | 3262.26 |
| 93.19 | 27.43 | 6. Interest | 262.96 | 55.25 |
| 389.76 | 575.95 | 7. Profit after Interest but before Exceptional Items (5-6) | 2845.33 | 3207.01 |
| -- | -- | 8. Exceptional Items | -- | --- |
| 389.76 | 575.95 | 9. Profit Before Tax from Ordinary Activities (7+8) | 2845.33 | 3207.01 |
| 80.59 | 176.01 | 10. Tax Expenses | 902.59 | 1070.31 |
| 309.17 | 399.94 | 11. Net Profit from Ordinary Activities after Tax $\text { ( } 9-10 \text { ) }$ | 1942.74 | 2136.70 |
| -- | -- | 12. Extra ordinary Items (Net of Tax Expense ₹ - ) | -- | -- |
| 309.17 | 399.94 | 13. Net Profit After Tax(11+12) | 1942.74 | 2136.70 |
| 444.06 | 444.06 | 14. Paid up Equity Share Capital (Face value of ₹10/-each) | 444.06 | 444.06 |
|  |  | 15. Reserves excluding revaluation reserves as per the Balance Sheet of previousaccounting year | 11568.69 | 10038.82 |
| 6.96 | 9.01 | 16. Basic \& diluted Eamings PerShare of ₹ $10 /$ - each <br> (There are no extraordinary items) <br> 17. Public Shareholding | 43.75 | 48.12 |
| 1997325 | 1997325 | (a) Numberof Shares | 1997325 | 1997325 |
| 44.98 | 44.98 | (b) Percentage of Shareholding | 44.98 | 44.98 |
| NIL | NIL | 18. Promotersand PromoterGroup Shareholding <br> (a) Pledged / Encumbered Shares | NIL | NIL |
| 2443250 | 2443250 | (b) Non-encumbered Shares | 2443250 | 2443250 |
| 100 | 100 | - Percentage of Shares (as\%of the total shareholding of promoterand promotergroup) | 100 | 100 |
| 55.02 | 55.02 | - Percentage of Shares(as\%of the total share capital of the company) | 55.02 | 55.02 |

Segment wise revenue, results and capital employed for the year ended 31-03-2011

|  |  | SegmentRevenue |  |  |
| :---: | :---: | :---: | :---: | :---: |
| 5369.55 | 4027.94 | Chemicals | 28574.43 | 22624.90 |
| 5916.31 | 4652.45 | Soap | 22446.08 | 16820.65 |
| 337.02 | 359.34 | Power Generation | 1770.14 | 1842.13 |
| 11622.88 | 9039.73 | Total | 52790.65 | 41287.68 |
| (1291.01) | (1378.70) | InterSegment Revenue | (14537.83) | (11121.47) |
| 10331.87 | 7661.03 | Net Sales/ Income from Operations | 38252.82 | 30166.21 |
|  |  | Segment Results |  |  |
| 263.66 | 359.40 | Chemicals | 2300.24 | 2109.38 |
| 324.49 | 330.76 | Soap | 1383.02 | 1391.63 |
| (101.67) | (20.58) | Power Generation | (92.94) | 66.87 |
| 486.48 | 669.58 | Total | 3590.32 | 3567.88 |
| 38.85 | 66.69 | Interest Income | 79.90 | 214.94 |
| (42.38) | (132.89) | Otherunallocable expenditure net off unallocable income | (561.93) | (520.56) |
| (93.19) | (27.43) | Interest Expenses | (262.96) | (55.25) |
| 389.76 | 575.95 | Total Profit before Tax | 2845.33 | 3207.01 |
|  |  | Capital Employed <br> (Segment Assets-Segment Liabilies) |  |  |
| 7124.79 | 5043.76 | Chemicals | 7124.79 | 5043.76 |
| 5815.98 | 2719.37 | Soap | 5815.98 | 2719.37 |
| 4317.08 | 4243.63 | Power Generation | 4317.08 | 4243.63 |
| (5245.05) | (1523.83) | Others | (5245.05) | (1523.83) |
| 12012.80 | 10482.93 | Total | 12012.80 | 10482.93 |


| StatementofAssets and Liabilities asat31-03-2011 |  |  |
| :---: | :---: | :---: |
| Sources of Funds 1. Shareholders' Funds |  |  |
|  |  |  |
| a) Capital | 444.11 | 444.11 |
| b) Reserves \& Surplus | 11568.69 | 10038.82 |
| 2. Loan Funds | 4816.61 | 1130.86 |
| 3. Deferred Tax Liability (Net) | 1161.10 | 1074.57 |
| Total | 17990.51 | 12688.36 |
| Application of Funds |  |  |
| 1. Fixed Assets | 8040.45 | 6526.94 |
| 2. Investments | 145.40 | 100.10 |
| 3. Current Assets, Loans and Advances |  |  |
| a) Inventories | 6755.07 | 2976.93 |
| b) Sundry Debtors | 4385.62 | 3553.16 |
| c) Cash and BankBalances | 446.15 | 1037.58 |
| d) Other Curent Assets | 0.79 | 5.35 |
| e) Loansand Advances | 4162.13 | 2404.35 |
|  | 15749.76 | 9977.37 |
| Less : Current Liabilities and Provisions |  |  |
| a) Curent Liabilities | 2989.47 | 1522.85 |
| b) Provisions | 2955.63 | 2393.20 |
| Net Curent Assets | 9804.66 | 6061.32 |
| Total | 17990.51 | 12688.36 | Notes:

1. The above resultswere approved by the Board of Directorsat its Meeting held on 28 May, 2011.
2. Profit afterTax (PAT) hascome down inspite of increase in tumoverdue to rise in raw material prices, stiff competition resulting in lower margins, higher provision for depreciation and increase in interest expense.
3. Labour shortage and prolonged rainy season delayed implementation of expansion cum modemisation of fatty acid, soap and glycerine plants. Some of the plantshave already been modemisation of fatty acid, soap and glycenine plants. Some of the plantshave already existing production facilities in meeting production requirements.
4. The Board recommended a dividend of ₹ 8/- pershare of ₹10/- each forthe year2010-11 on the equity share capital for the approval of shareholders ascompared to ₹ 10 /-pershare in the previous yea
5. There were no investor complaints pending at the beginning of the quarter. Fourteen complaints/ requests received during the quarter were duly attended
6. No reserves have been created by revaluation
7. Previous year's figures have been regrouped wherever necessary.
